



**Plantscape  
Industry Expo**

# Allied Trade Survey for PIA's Online Buyer's Guide & Resource Directory



**Put your company's  
products or services  
online!**

Please return your completed surveys to the PIA office ASAP to ensure your company is included in this website listing. If you are paying your membership renewal dues by credit card you may fax your renewal form and surveys to PIA at 707/463-6699 (Phone: 707-462-2276).

Our mailing address is: 493 S. Highland Ave, Ukiah, CA 95482

**Company Name:** \_\_\_\_\_

**1st Contact Name:** \_\_\_\_\_

**2nd Contact Name:** \_\_\_\_\_

**Mailing Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**Email:** \_\_\_\_\_ **Website:** \_\_\_\_\_

- Do you sell directly to Interior Plantscapers?  Yes  No
- Do you provide digital images of your product for your customer's sales presentations?  Yes  No
- Do other companies distribute your product(s)?  Yes  No
- Do you have a minimum purchase requirement?  Yes  No Amount: \_\_\_\_\_
- Do you have a minimum delivery requirement?  Yes  No Amount: \_\_\_\_\_
- Does your product fall under any sustainable certification programs?  
If yes, please name the program: \_\_\_\_\_  Yes  No

*Please check the category that most closely describes your business:*

- Wholesaler  Grower  Other \_\_\_\_\_
- Distributor / Dealer  Manufacturer

*Please check all appropriate product or service categories applicable to your business. We will list other categories in the Buyer's Guide if ten or more companies indicate the category.*

- Live Plants  Color  Services (Insurance, Publications, etc.)
- Character/Specimens Over 7'  Silk & Replica Plants  Baskets
- Unique varieties  Preserved Plants  Other: \_\_\_\_\_
- Accessories  Containers

**I. Color**

- African Violets  Bromeliads  Kalanchoes
- Anthurium  Chrysanthemums  Orchids
- Azaleas  Exacum  Poinsettias

*Continued on Next Page*

**II. Live Plants**

- Aeschynanthus (Lipstick plant)
- Aglaonema varieties (Chinese Evergreen)
- Aralia varieties \_\_\_\_\_
- Aspidistra elatior (Cast Iron Plant)
- Beaucarnia recurvata (Bottle Palm)
- Begonia varieties
- Cactus - general
- Caryota mitis (Fishtail Palm)
- Caryota species \_\_\_\_\_
- Chamadorea elegans (Neathe Bella)
- Chamadorea hybrids
- Cissus varieties
- Codiaeuum varieties (Croton)
- Cordyline terminalis (Ti Plants)
- Corynocarpus
- Cycad Varieties
- Dieffenbachia varieties (Dumbcane)
- Draceana (Lucky Bamboo)
- Draceana varieties
- Epipremnum varieties
- Ferns - general
- Ficus varieties
- Hedera varieties
- Ivy, Other \_\_\_\_\_
- Howeia forsteriana (Kentia Palm)
- Hoya varieties
- Neodypsis
- Palms (other) \_\_\_\_\_
- Philodendron (Cordatum)
- Philodendron - general
- Phoenix roebellini (Pigmy Date Palm)
- Rhapsis spp - general
- Sanseveria spp - general
- Schefflera varieties
- Spathiphyllum varieties
- Succulents - general
- Syngonium varieties
- Strelitzia nicolai
- Topiary
- Zamioculus zamifolia

**III. Containers**

- Brass
- Cast Concrete
- Ceramic
- Fiberglass
- GFRC
- Metal
- Other
- Resin
- Self-watering
- Stone
- Terra Cotta
- Wood

**IV. Baskets**

- Split-Rattan
- Twig/Moss
- Wicker/Whole Rattan
- Other (specify) \_\_\_\_\_

**V. Top Dressings**

- Aspen Moss
- Bark
- Mood Moss
- Polished Stone
- Slate, Tile & Pavers
- Sphagnum Moss
- Other Moss
- Other (specify) \_\_\_\_\_

**VI. Irrigation**

- Sub-irrigation
- Mona
- Watering Machines
- Jardinière
- CWI
- Drip Irrigation

**VII. Accessories**

- Aprons
- Chemicals
- Cut Flower Supplies
- Fertilizer
- Liners & mats
- Low Voltage Lighting
- Maintenance Tools
- Maintenance Supplies
- Planting Mix
- Pond & Pond Access.
- Site Furnishings
- Statuary
- Other (specify) \_\_\_\_\_

**VIII. Silk & Replica Plants**

- Preserved
- Silks
- Other Replica

**IX. Services & Resources**

- Consulting
- Computers/Software
- Insurance
- Pesticide Application
- Publications
- Trucking
- Other (specify) \_\_\_\_\_

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